

DON'T LET THE LINGO LEAVE YOU WITH A LEMON

Car buyers left baffled by salesmen slang

With choice and competition on the increase, buying a used car can be a confusing business, especially when you don't understand the language being used on the forecourt. For instance, if you were told that the car you had your eye on had fast glass, full orchestra and a fridge would you be sure you knew what you were getting?

To help steer people in the right direction, Lloyds TSB Personal Loans has put together a glossary to give car buyers the low-down on car sales lingo.

Car Sales Lingo Lexicon:

• Bidet	=	rear wash-wipe
• Block	=	car auction
• Bottle	=	£200
• Camel	=	unusual car
• Dressed	=	car fitted with every option
• Fast glass	=	electric windows
• Flapper	=	wind screen wiper guides
• Fridge	=	air conditioning
• Full orchestra	=	sound system
• Good tackle	=	saleable car
• Jungle juice	=	petrol
• Lemon	=	bad car
• Long one	=	£1,000
• Nifty	=	£50
• Peach	=	good car
• Ticket	=	MOT certificate
• Weasel	=	diesel

Tony Gibbons, director of Lloyds TSB Personal Loans said, "Buying a car is a major financial outlay and can be stressful enough without having to decipher the slang sometimes used by car salesmen and women. Hopefully, this quick guide will give you an insight into the terms used and make sure that you bag a bargain. To give car buyers even more of a head start, we've teamed up with motoring journalist Quentin Willson to create the 'Lloyds TSB Used Car Buyers' Guide' which aims to give buyers all the information they need to avoid the pitfalls of buying a used car. You can download the guide from www.lloydstsb.com/loans."

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Lloyds TSB is the UK's number one lender for cars. Last year alone it lent almost £900 million for car purchases. To download the Used Car Buyers Guide, visit www.lloydstsb.com/loans

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